

Message Text

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ACTION AF-05

INFO OCT-01 EUR-06 ISO-00 XMB-01 EB-05 DOTE-00 RSC-01

DRC-01 /020 W

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R 161012Z JUL 74

FM AMEMBASSY LIBREVILLE

TO SECSTATE WASHDC 5611

USDOC WASHDC

INFO AMEMBASSY ABIDJAN

USMISSION EC BRUSSELS

AMEMBASSY PARIS

AMEMBASSY YAOUNDE

LIMITED OFFICIAL USE LIBREVILLE 0900

DEPT PASS EXIM

COMMERCE FOR STEPHEN M. CONGER

E.O. 11652: N/A

TAGS: ETRN, BEXP, GB, US

SUBJ: TRANSGABON RAILROAD: SECOND OPENING OF BIDS

REF: LIBREVILLE 0825

1. SECOND BID OPENING CEREMONY TOOK PLACE

AS SCHEDULED

MORNING OF JULY 15. PRESIDED OVER BY OCTRA DIRECTOR
MASSON IT WAS ATTENDED ON U.S. SIDE BY EMBOFF, BERGIER
AND G.E. REP G'BAKPOMA. FED, FRENCH, ITALIAN AND JAPANESE
REPS ALSO PRESENT ALONG WITH SEVERAL FIRM REPS.

2. BIDS WERE OPENED FOR LOTS 2, 5, 6, 7 (RESPECTIVELY
LOCOMOTIVES, RAILS, SIGNAL EQUIPMENT AND RAILROAD CARS).
LOT NO. 4 (BUILDINGS) WAS POSTPONED FOR EIGHT DAYS.

3. OF FOUR LOTS OPENED ONLY LOT 6 HAD A U.S. COMPANY
BID - G.E. THERE WERE FOUR BIDS FOR THIS LOT (PRICES
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REPRESENT COST FOR ONE LOCOMOTIVE):

A. YUNG (WEST GERMANY), BB, PRICE CIF 1,577,200 DM
FOB OR 1,692,800 DM CIF EACH FOR SIX LOCOMOTIVES.
1,618,000 DM FOB OR 1,633,600 DM CIF EACH FOR NINE
LOCOMOTIVES. DELIVERY FIRST LOCOMOTIVE IN 16 MONTHS,
REMAINING TWO PER MONTH BEGINNING 18TH MONTH.

B. SOCIETE D'EXPLOITATION DE MATERIELS DE TRACTION
(FRENCH), ALSTHOM AND MTE/FRANCORAIL EQUIPMENT, 28 TO
30 HP, BB, PRICE 3,800,000 FF FOB EACH FOR SIX LOCOMOTIVES,
3,700,000 FF FOB EACH FOR NINE. DELIVERY FIRST LOCOMOTIVE
IN 18 MONTHS. REST AFTER 22 MONTHS.

C. G.E. - USA.

D. GENERAL MOTORS - CANADA, 1678 KW, BB TYPE GB38(2),
PRICE DOLS CANADIAN 398,744 CIF EACH FOR SIX OR NINE
LOCOMOTIVES. NO DELIVERY DATA.

4. FOUR-MEMBER MULTI-NATION REVIEW COMMITTEE OF EXPERTS
(MRCE) IMMEDIATELY STARTED REVIEWING LOT 6 (SEPTEL).

5. REQUEST DEPARTMENT PASS ABOVE TO MR. J. A. FERRISS,
GENERAL ELECTRIC COMPANY, 159 MADISON AVENUE, NEW YORK,
NEW YORK, TELEPHONE: (212) 750-4311.

6. EXTREMELY USEFUL TO HAVE BERGIER FOR BID OPENING
AND WORKING IN MRCE.

7. DECONTROL UPON RECEIPT.
COUNTRYMAN

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Message Attributes

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